

# AAPM2024



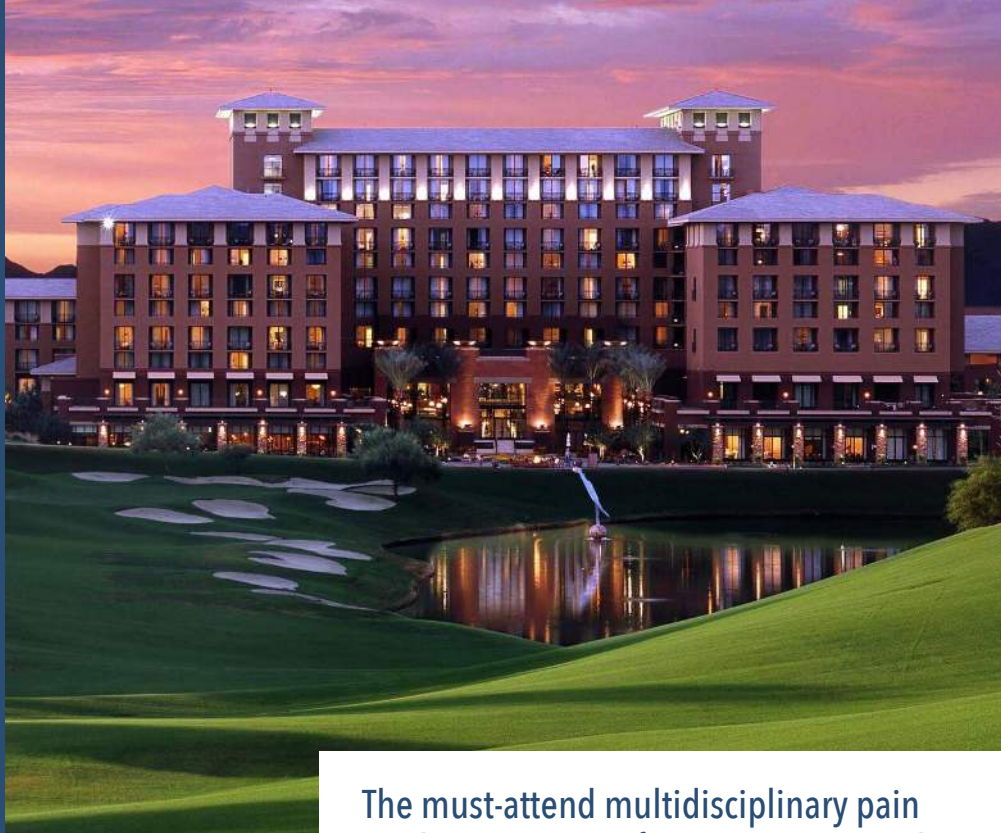
MARCH  
7-10  
2024

The Westin Kierland Resort & Spa  
Scottsdale, AZ

CELEBRATING

40  
YEARS

40TH  
ANNUAL  
MEETING



The must-attend multidisciplinary pain medicine meeting for practitioners and leading corporations!

**CORPORATE ENGAGEMENT AND  
EXHIBITING OPPORTUNITIES**

# CORPORATE ENGAGEMENT AND EXHIBITING OPPORTUNITIES

- Achieve your business development objectives
- Grow your competitive brand awareness and differentiation
- Attain your marketing goals
- Be positioned as a pain medicine thought leader
- Fulfill your return on investment (ROI)
- Increase table traffic and build relationships

We invite you to achieve your company’s business objectives and marketing goals by becoming a Corporate Sponsor, Supporter, or Exhibitor of the AAPM 40th Annual Meeting.

Your participation in the AAPM Annual Meeting will put your company front-and-center with key leaders and stakeholders, and practitioners working to advance multidisciplinary pain care, education, technology, and advocacy.

## CORPORATE ENGAGEMENT VALUE PROPOSITIONS

AAPM 2024 Annual Meeting Benefits for Participating Companies	Exhibitor	Supporter	Sponsor	Sponsor-Plus
	\$4,000	\$15,000	\$30,000	\$40,000
<b>Business Development Benefits</b>				
Exhibit table (6-foot table and 2 chairs)	X	X	X	X
Exhibitor listings on AAPM website and app	X	X	X	X
Access to attendee registration lists pre and post-conference***	X	X	X	X
Complimentary registrations for full Annual Meeting attendance	2	3	6	10
Innovation Challenge Pre-Event Reception	2	3	4	4
Advanced Practice Provider Reception tickets		1	2	2
Badge Scanner		X	X	X
<b>Competitive Brand Awareness/Differentiation Benefits</b>				
Signage in the Annual Meeting venue (tiered based on engagement level)	X	X	X	X
Company flyer in Annual Meeting bags for attendees		X	X	X
Company on AAPM website pre-conference and 90 days post-conference	Company name	Company logo	Company logo & link	Company logo & link
Table sign at table to designate engagement level		X	X	X
Onsite digital advertisement - 3-minute company video		1 video	2 videos	3 videos
Push notifications featuring each company		1	2	3
Scrolling Annual Meeting Sponsor logos at General Session			X	X
Introduce Keynote Speaker			X	X
<b>Pain Medicine Thought Leadership Benefits</b>				
Product/service demonstration stage in exhibit hall (20 minutes)			X	2
Educational (not product/service) 60-second video at general session**			X	X
Paragraph in post-conference mailing to attendees about company			X	X
<b>Other Benefits for Participating Companies</b>				
Company Suite (company provides food/beverage/AV, if needed)		1/2 day	1 day	2 days
Choice of Symposia*		Break or Product Theater	Breakfast	Lunch
First at \$40,000.00 for 40th Anniversary				
Breakfast Corporate Showcase - Thursday, March 7*				
Lunch Corporate Showcase - Thursday, March 7*				
Breakfast Corporate Showcase - Friday, March 8*				
Lunch Corporate Showcase - Friday, March 8*				
Breakfast Corporate Showcase - Saturday, March 9*				
Lunch Corporate Showcase - Saturday, March 9*				

\*Company provides food/beverage. Includes basic AV: screen, projector, podium, podium mic and speakers. Any enhancements to the basic AV are the responsibility of the sponsor.

\*\*Content to be approved in advance by AAPM.

\*\*\* Scrubbed RSVP list will be made available to all sponsors 30 days and 1 week in advance of the program.

# Additional Opportunities

## Onsite Digital Advertisement - \$1,500

Three-minute company product video. These will scroll on a large digital screen at registration throughout the conference.

## Push Notifications through Conference App - \$1,000

## Conference Key Cards - \$3,000 + Cost of Key Cards

## Conference Bag with Sponsor Logo - \$3,000 + Cost of Bags

## Host a Product Theater - \$2,500

## Cocktails or Coffee Enhanced Break at Your Booth - \$1,500

Limit 2 sponsors per break. Sponsor is responsible for enhancement of sponsor's choice.

## Suite/Conference Rooms

Suite rooms are available for purchase for small meeting during the conference.

1/2 day - \$2,500                      1 day - \$5,000

## Fun Event Sponsor - \$1,000 + Cost of Supplies/Instructor

Be the Sponsor that sponsors a fun, relaxing event with AAPM for the 40th Anniversary!  
Suggestions: Music Therapy lesson, Yoga with Puppies, Art Therapy

## Fellows & Residents Program Sponsor - \$2,500\*

+ Cost of the food and beverage for the reception on Friday evening.

## APP Program Sponsor - \$2,500\*

+ Cost of the food and beverage for the reception Thursday evening.

## Badge Scanner - \$250

Per exhibitor and may be shared with every team member.

\*Pending confirmation on the agenda

# ULTRASOUND LAB

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Thursday, March 7

AAPM will host Ultrasound lab station trainings.

## **Lab Station - \$6,000**

Includes:

- Live Model
- Ultrasound Machine
- Instructor & Tech

Sessions are CME certified, so we do ask sponsor to provide equipment as needed for the station, but no selling will be allowed in the lab.

# ATTENDEE SUPPLEMENTAL DEMOGRAPHICS

**Annual Meeting 2024 Website:** 2024 Meeting - [aapmanualmeeting.com](http://aapmanualmeeting.com)

**Annual Meeting Venue Hotel Reservations Online:** We will never call you to reserve a hotel room. Please use this official online reservation link to book hotel needs for the Annual Meeting.

- Room Block Link

**2020 Annual Meeting Statistics:** (last in-person meeting just prior to Sars Covid-19 Pandemic)

- Total Attendees: 686 (8 countries represented including Australia, Canada, Finland, Germany, Korea, Qatar and USA)
- Total Exhibitors - 79 companies

**2021 Annual Meeting Statistics:** (virtual and ongoing on-demand replay to December 31, 2021)

- Total Attendees: 523
- Total Exhibitors - 9 companies / 25 industry

**2022 Annual Meeting Statistics:**

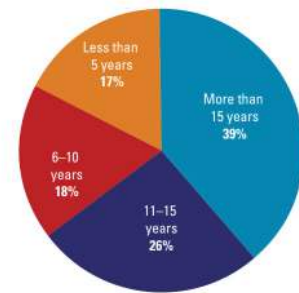
- Total Attendees: 500+
- Total Exhibitors - 58 companies

**2023 Annual Meeting Statistics:**

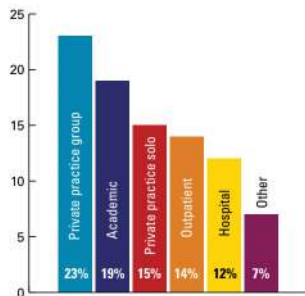
- Total Attendees: 566
- Total Exhibitors - 36 companies

## Attendee In-Person Meeting Demographics:

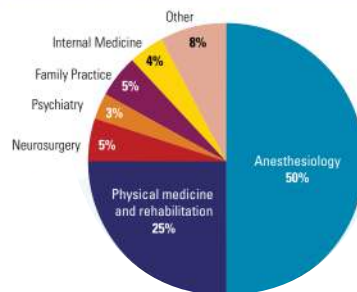
**Years Practicing Pain Medicine**



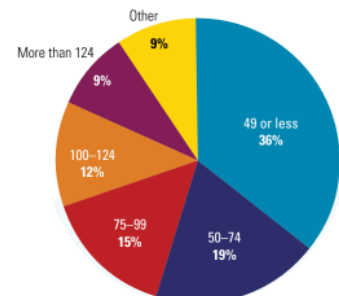
**Current Practice Settings**



**Specialty of Origin**



**Number of Patients Seen Weekly**



# 2023 EXHIBITORS

## PREVIOUS IN-PERSON ANNUAL MEETING

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### **Sponsor Plus**

- Averitas

### **Supporter**

- Applied VR
- Collegium
- Lilly

### **Exhibitors/Advertisers**

- 12 Panel Now
- 1st Providers Choice
- AAPM Scholars Program
- AIS Healthcare
- AnazoaHealth
- Basic Home Infusion
- Children's Tumor Foundation
- Cutting Edge Laser Technologies
- Discover Fort Lauderdale
- eClincialWorks
- Fern Health
- Florida Department of Health, Office of Medical Marijuana Use
- Intermountain Healthcare
- LabCorp
- Metro Health Now
- Modernizing Medicine
- NeuroMetrix
- Pain Medicine News
- PainTEQ
- Patch Rx
- Pentec Health, Inc.
- PURPOSE: The Pain Research Network
- ReBuilder Medical, Inc,
- Regenexx
- Salix Pharmaceuticals
- Skanray Americas
- SLT Medical
- SPR Therapeutics
- Summus Medical Laser
- Vertex Pharmaceutical
- Zero Gravity



# EXHIBIT FACTS

AAPM will hold its 40th Annual Meeting on March 7-10, 2024, at the Western Kierland Resort & Spa in Scottsdale, AZ.

AAPM is a medical specialty society that advocates a comprehensive, multimodal, and interdisciplinary approach to the treatment of pain. AAPM members lead the medical community with their extensive knowledge and cutting-edge approach to diagnosing and treating pain.

Founded in 1983, the Academy has grown to include more than 2,000 members and is the only comprehensive pain organization with representation in the AMA House of Delegates. AAPM represents a variety of disciplines, including anesthesiology, neurology, physical medicine and rehabilitation, internal medicine, family practice, neurosurgery, and psychiatry.

## Exhibit Hall Hours\*

- **SETUP**

- Thursday, March 7, 2024

Exhibitor Setup and Registration.....12:00 noon - 4:00 pm

- **SHOW HOURS**

- Thursday, March 7, 2024

Opening Welcome Reception in Exhibit Hall.....5:00 - 6:30 pm

- Friday, March 8, 2024

Exhibits Open.....9:00 am - 4:30 pm

Break.....9:30 - 10:00 am/3:00 - 3:30 pm

- Saturday, March 9, 2024

Exhibits Open.....9:00 am - 4:30 pm

Break.....9:30 - 10:00 am/3:30 - 4:00 pm

- **DISMANTLE**

- Saturday, March 9, 2024

Exhibit Teardown.....4:30 - 5:30 pm

\*Preliminary schedule as of July 2023, subject to change. Coffee and Networking breaks will take place in the Exhibit Hall

# INSTALLATION

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All exhibits must be set up and aisles must be cleared by 4 pm on Thursday, March 7, 2024, without exception. All exhibits are six-foot tabletop displays to encourage attendee networking.

# DISMANTLING

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The official closing time of the exhibits is 4:30 pm on Saturday, March 9, 2024. All exhibit materials must be packed and ready for removal from the exhibit area no later than 5:30 pm on Saturday, March 9, 2024.

# SPACE ASSIGNMENT, FEES, & SERVICES

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Space will be assigned according to engagement level, receipt of application, payment in full, amount of requested space, special needs, and compatibility of the exhibitors' product.

# CANCELLATION POLICY

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In the event that Company notifies the Association in writing of Company's intent to repudiate the exhibit/support contract after acceptance but prior to November 8, 2023, a full refund of monies received, minus a \$250 administrative fee, will be made. If cancellation is received after November 8, 2023 and before January 7, 2024, the company will receive no refund but will receive credit for the next year minus a \$250 administrative fee. No refunds will be made or cancellations accepted after January 7, 2024.

# BLACK OUT PERIODS

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AAPM is thrilled with all of the support from our exhibitors and sponsors through our 40 year history and we appreciate everything you do! That being said, we will make every effort to make this a very successful meeting for you in 2024! Please also reciprocate respect for the meeting and your fellow sponsors and exhibitors by respecting the BLACK OUT PERIOD from 7AM to 7:30PM Daily, March 6-11, 2024.



# HOTEL INFORMATION

AAPM has secured the discounted sleeping room rate of \$355 for up to two people, plus taxes and fees. These rates end when the room block sells out, or February 7, 2024.

The only official hotel reservation source is via direct contact with the hotel or securing a discounted hotel room rate via the AAPM Annual Event website. We will never contact you to secure a room.

Call the hotel at (480) 624-1000 and ask for the AAPM rate or use the link to book your stay.

<https://book.passkey.com/go/AAPM2024AnnualMeeting>



The Westin Kierland  
Resort & Spa



# EXHIBIT AND SUPPORTER CONTRACT: TERMS AND CONDITIONS

**1. APPLICATION AND ELIGIBILITY.** Application for tabletop exhibit display space at AAPM (hereinafter "the Association") 2024 Annual Meeting must be made by Company online, contain the information as requested, and be executed by an individual who has authority to act for the applicant. This exhibition is designed for the display and demonstration of products and services relating to the practice and advancement of the art and science of pain medicine and the professional education of those individuals attending the Association's 2024 Annual Meeting. The Association shall determine the eligibility of any company, product, or service. The Association may reject the application of any company whose display of goods or services is not compatible, in the sole opinion of the Association, with the educational character and objectives of the exhibition. In the event an application is not accepted, any paid space rental fees or deposits will be returned. This contract is binding upon receipt and acknowledgment by the Association. One or more of the following constitutes acknowledgment: Association confirmation letter or e-mail message, meeting information sent to exhibitor, receipt of decorator kit or information.

**2. EXHIBIT TABLE PRICE.** \$4000 per 6-foot tabletop display. This includes pre and post attendee registration mailing list, a uniformly styled tabletop, an identification sign, a listing in the meeting program, and exhibitor badges for two (2) preregistered company representatives per paid 6-foot tabletop display which admit them to the exposition area at no charge. Additional badges for registered company exhibitors can be purchased for \$350 each.

**3. PAYMENT DATES.** No displays will be guaranteed until the Association receives full payment of the total fee, along with a signed letter of agreement. If full payment is not received by January 1, 2024, the Association will have the right to resell the assigned display space. The exhibitor expressly understands and agrees that all amounts paid hereunder will be applied first to any outstanding obligations due the Association by the exhibitor, and then to the amounts due in accordance with this paragraph hereof, that any resulting arrearages must be paid within the time limits specified herein, and that the Association will have the right to cancel this agreement if the exhibitor is or becomes in arrears with respect to any outstanding obligation due the Association. The Association requests that payments in excess of \$5000 be made by company check or EFT. Payments up to \$5000 may be made by credit card online.

**4. CANCELLATION.** In the event that Company notifies the Association in writing of Company's intent to repudiate the exhibit/support contract after acceptance but prior to November 8, 2023, a full refund of monies received, minus a \$250 administrative fee, will be made. If cancellation is received after November 8, 2023 and before January 7, 2024, the company will receive no refund but will receive credit for the next year minus a \$250 administrative fee. No refunds will be made or cancellations accepted after January 7, 2024.

**4A. FORCE MAJEURE** If for any cause beyond the control of the Association—such as, but not limited to, disease, pandemic, government order affecting attendees ability to travel, the destruction of the exhibit facilities by an act of God, the public enemy, authority of the law, fire, or other force majeure—the Association is unable to comply with the terms of this contract and deliver the space allotted hereunder, this contract shall be considered terminated and any payments made hereunder by the exhibitor shall be refunded to the exhibitor, less expenses incurred by the Association to the date of the termination allocable to the exhibitor after proration thereof among all exhibitors.

**5. ASSIGNMENT OF EXHIBIT TABLETOP DISPLAY SPACE.** Space selected as registrations are received. The floor plan will be updated as tables sell and space will be available on a first come, first served basis. The Association reserves the right to assign space, if necessary, and the right to rearrange the floor plan and/or relocate any exhibit.

**6. EXHIBIT FURNISHINGS, EQUIPMENT, AND SERVICE.** A uniformly styled exhibit TABLETOP will be furnished along with 2 chairs and an identification sign. Exhibit displays are limited to 24" x 8' tall pop-ups only. Any banners must fit within your 8'x8' footprint. You will be asked to remove any banner, props, or additional tables that do not fit within the 8'x8' footprint. At 4 pm, Thursday, March 7, 2024 an inspection will be made to be sure that the display conforms to these guidelines.

**7. CONDUCT OF EXHIBITS.** The advertisement or display of goods or services other than those manufactured, distributed, or sold by the exhibitor in the regular course of business and identified in this contract is prohibited. An exhibitor may not assign, sublet, or apportion all or any part of the contracted space, nor may an exhibitor permit the display, promotion, sales, or marketing of non-exhibitor products or services. Interviews, demonstrations, and distribution of literature or samples must be made within the table area assigned to the exhibitor. All sales activities must be compliant with State and Federal Laws, FDA rules, OIG rulings,

ACCME, PhRMA, ADVAMED and NEMA codes. Canvassing or distributing of advertising outside the exhibitor's own table will not be permitted. There is no restriction on selling on the exhibit floor provided that sales transactions are conducted only within the exhibitor's own table. Exhibitors are responsible to the Internal Revenue Service for the collection and submission of the applicable state and local sales taxes for sales which occur on the exhibit floor. Exhibitors may not serve or dispense food or beverages of any type from their tables or in the exhibit area without consent of the Association. Helium balloons are not allowed in hotel. No part of the display, including products, is permitted outside the exhibit space. Products and furnishings should be arranged with the safety of the exhibitors and attendees in mind. The Association reserves the right to restrict the operation of, or evict completely, any exhibit which, in the sole opinion of the Association, detracts from the general character of the exhibition as a whole. This applies to displays, literature, advertising novelties, souvenirs, conduct of persons, etc. No exhibits will be permitted which interfere with the use of, or impede access to, other exhibits or impede free use of the aisle. Photography is restricted to the confinement of your exhibit space.

**8. INSTALLATION and DISMANTLING.** INSTALLATION. All exhibits must be set up by 4 pm, March 7, 2024, without exception. Assembly of exhibits during regularly scheduled exhibit hours will not be permitted. At 4 pm, an inspection will be made, and exhibits that obviously are not being worked on and have no representative present will be stored below the Exhibitor's table. Exhibit aisles must be clear by 4 pm. DISMANTLING. The official closing time of the exhibits is 4:30 pm on Saturday, March 9, 2024. All exhibit material must be packed and ready for removal from the exhibit area no later than 5:30 pm on Saturday, March 9, 2024. No packing of equipment or literature or dismantling of the exhibits is permitted until closing time. Any company violating this regulation may be fined \$500 and may be denied exhibit space at any future Association conferences.

**9. ADDITIONAL EXHIBITOR SERVICES.** All other services are available to exhibitors at normal charges through the official meeting contractor (hereinafter "Official Contractor"). An exhibitor's service kit will be e-mailed to all exhibitors approximately 30 days in advance with complete details and deadline order dates for rental displays, additional decorating, furniture, signs, cleaning, photography, floral, electrical, telephone, audiovisual service, drayage, and labor.

**10. CONTRACTOR AND LABOR COORDINATION.** The Hotel and Association will have control of all inbound and outbound freight to prevent congestion in the loading and unloading area, in the aisles, and in any freight traffic area. If an outside contractor is used to deliver and set your display, the following steps must be taken:

- The Association must be notified, and proof of adequate liability insurance must be given, in an amount no less than the \$1,000,000 combined single limit for personal and property damage, at least 30 days prior to show setup. The table number, name of the exhibitor, and identification of the outside contractor must be included.
- Check-in by all labor will be required at the labor service desk prior to the start of setup. No setup will be permitted without the authorization of the Association.
- All outside contractor personnel shall confine their activities to the table in which they are working and will not be permitted to solicit on the floor or elsewhere in the exhibit hall.

**11. HOSPITALITY AND ENTERTAINMENT.** Hospitality suites or events at the hotel and sponsored by the exhibitors must be secured through the Association and approved by the Association in writing. No entertainment may be scheduled to conflict with the Association's ACCME accredited program hours, activity hours, or exhibit hours. The Association has blocked suites at the hotel that will be available on a first-come, first-served basis and for a fee. Companies/Entities that are not exhibiting or are not part of the Corporate Relations Council are not permitted to have hospitality functions.

**12. EXHIBIT STAFF REGISTRATION.** Prior to February 1, 2024, registration of two representatives per paid tabletop will be complimentary. There will be a \$350 charge for the registration of each additional table representative that exceeds the two-per-table allotment.

Each exhibitor who registered in advance will have a printed exhibitor badge available at the exhibitor registration area at hotel. This badge will entitle registered exhibitors admission to the exhibit area only. Exhibitors must wear badges at all times—including during setup times, exhibit hours, and dismantling—in order to enter the exhibit area. Exhibitor staff, temporary help, and setup personnel must wear exhibitor badges or other badges designated by the Association. Exhibitor badges do not give admission to other conference functions, nor are they transferable.

# EXHIBIT AND SUPPORTER CONTRACT: TERMS AND CONDITIONS

13. **ADDITIONAL BADGES.** Additional badges may be purchased, but at all times, any exhibitor in any education session shall comply with all CME requirements, and may attend any event EXCEPT sponsored symposiums, labs, and private invite-only events.

14. **SPECIAL VISUAL AND SOUND EFFECTS.** Audiovisual and other sound and attention-getting devices and effects will be permitted only in those locations and in such intensity as in the sole opinion of the Association does not interfere with the activities of neighboring exhibitors. Operation of equipment being demonstrated may not create noise levels objectionable to neighboring exhibitors.

15. **UNACCEPTABLE EXHIBITS.** The exhibitor agrees not to use any displays that the Association determines, in its absolute discretion, will unreasonably endanger the person or property of the attendees or of the exhibitors, are in bad taste, are liable to discredit or subject the Association to criticism or legal liability, are inconsistent with the stated purposes of the Association and the interest and welfare of its members, are inimical to the property rights of the Association, or violate the table regulations or any other provision of this contract. In the event the Association determines at any time that any exhibit may or does violate this contract and the exhibitor is unable or unwilling to cure or correct such violation, the Association may terminate this agreement immediately and forbid erection of the exhibit or may remove or cause the exhibit to be removed at the exhibitor's expense, and the exhibitor hereby waives any claim for refund of the exhibit table or other damages arising out of such termination and/or exhibit removal. Any exhibitor who is uncertain as to whether an exhibit is in compliance with all applicable regulations and requirements should contact the Association.

16. **INSURING EXHIBITS.** Exhibitors are encouraged to insure their exhibits, merchandise, and display materials against theft, fire, etc., at their own expense. It is suggested by the Association that the exhibitor contact the exhibitor's insurance broker and obtain all risk insurance covering exhibit property while absent from home premises for exhibit purposes, or a rider to the exhibitor's existing policy covering same. Neither the exhibit facility (Hotel), nor the Association, nor the agents of the Hotel or Association will be responsible for loss or damage to any property in storage, in transit to or from the exhibit building, or while in the exhibit building for any loss of income as a result of any reduced sales due to such loss or damage. All property of the exhibitor will be deemed to remain under the exhibitor's custody and control in storage, in transit to or from, or within the confines of the exhibit hall, even though it may at times be under the temporary control or direction of the Association or Hotel.

17. **MUSIC LICENSING.** The exhibitor represents and warrants that it shall comply with all copyright restrictions applicable to exhibitors including, but not limited to, any music performance agreement between the Association and ASCAP or BMI. Exhibitor further represents and warrants that it shall obtain any additional license or grant of authority required of exhibitors under the copyright laws and present the Association with a copy of such license or grant no less than 30 days prior to the start of the show.

18. **FDA REGULATIONS.** Exhibitors shall comply with all applicable U.S. Food and Drug Administration (FDA) regulations, including, without limitation, FDA restrictions on the promotion of investigational and pre-approved drugs and devices and the FDA prohibition on promoting approved drugs and devices for unapproved uses. Any product not FDA approved for a particular use or not commercially available in the U.S. may be exhibited only if accompanied by easily visible signs indicating the status of the product. Exhibitors shall have available at their exhibit space a letter from the FDA that describes the allowable use of any drug or device exhibited.

19. **LIABILITY FOR DAMAGES OR LOSS OF PROPERTY.** Guard service may be provided by the Association on a 24-hour basis from move-in through move-out and is not guaranteed. Notwithstanding any guard service that the Association may provide for purposes of general security in the exposition premises, the exhibitor shall protect, indemnify, and hold harmless the Association, the exhibit facility, and the hotel, and its agents from any and all liability, loss, damage, or expense by reason of any injury or injuries sustained by any persons or property or loss of property or income that might be derived therefrom occurring in or about the exposition premises or entrances thereto or exits therefrom, including that caused by or resulting from the negligence of the Association.

The exhibit facility shall not be responsible or liable for any injury, loss, or damage to any property or person brought in by the exhibitor or otherwise located in the exposition premises.

20. **SHIPPING AND CUSTOMS INSTRUCTIONS.** Information on shipping and customs methods and rates will be sent to each exhibitor by the Association approximately 30 days prior to the start of the meeting. The exhibitor may ship, at his own risk and expense, all articles to be exhibited. Hotel will provide storage for incoming freight, delivery to the table, and removal, storage, and return of empty crates, and removal and shipment of outbound freight. All charges are based on inbound weights. All shipments must be prepaid. The address on all crated shipments shall include the exhibitor's name and table number(s). The exhibitor expressly agrees that any exhibit material remaining in the exhibit hall after the contracted move-out time has terminated or any damaged exhibits left behind may be removed and disposed of at the expense of the exhibitor and without liability to the Association or the Hotel.

21. **FAILURE TO OCCUPY SPACE.** Any space not occupied at the hotel by 4 pm, Thursday, March 7, 2024 shall be forfeited by the exhibitor, and space may be reassigned, or used by the Association without refund, unless a request for delayed occupancy has received prior approval by the Association in writing.

22. **FIRE REGULATIONS.** No exhibitor shall use any flammable decorations or coverings, and all fabrics or other materials must be flameproof.

23. **ADVERTISING MATERIAL.** Advertising materials and giveaways are subject to PHRMA, ADVAMED, and NEMA rules governing support of healthcare professionals. Except as otherwise provided, the Association will not endorse, support, or be liable for the claims made by the exhibitors as to the qualities or merits of their products or services, and no advertising or mention will indicate, claim, or suggest such endorsement or support. All handouts must be distributed within the exhibit tables.

24. **EXHIBIT SPACE FLOOR PLAN.** Approximately 30 days prior to the meeting start date, tabletops will be assigned and the floorplan will be distributed. Every effort will be made to maintain the general configuration of the floor plan for this meeting. However, the Association reserves the right to modify the plan, if necessary, as determined solely by the Association. The Association reserves the right to change table assignments at the Association's discretion.

25. **MISCELLANEOUS.** The Association shall have the sole authority to interpret and enforce all terms and conditions governing exhibitors and this exhibition. Any and all matters not specifically covered herein are subject to decision by the Association. These terms and conditions may be amended at any time by the Association upon written notice to all exhibitors. The exhibitor expressly agrees to be bound by the terms and conditions set forth herein and by any amendments thereto adopted by the Association from time to time. This contract shall be interpreted under the laws of the United States and of the state of Illinois.

Questions? Email [exhibits@painmed.org](mailto:exhibits@painmed.org)

Online Registration Link:

<https://aapm.member365.org/public/event/details/421d316377d033f487d00f2bec397813df83368a/1>

**HOTEL:** The only official hotel reservation source is via direct contact with the Westin Kierland Resort & Spa and securing a discounted hotel room rate at this link: <https://book.passkey.com/go/AAPM2024AnnualMeeting>

We will never contact you to secure a sleeping room. Do not delay! Book Today!

**EXHIBIT HALL HOURS\*:**

SETUP - Thursday, March 7, 2024 12:00 noon - 4:00 pm

SHOW HOURS

Friday, March 8 5:15 - 6:15 pm Opening Welcome Reception in Exhibit Hall

Friday, March 8 9:00 am - 7:15 pm (Posters and Networking Reception in Exhibit)

Saturday, March 9 8:00 am - 4:30 pm

DISMANTLE - Saturday, March 9 4:30 - 5:30 pm

**CANCELLATION.** In the event that Company notifies the Association in writing of Company's intent to repudiate the exhibit/support contract after acceptance but prior to November 8, 2023, a full refund of monies received, minus a \$250 administrative fee, will be made. If cancellation is received after November 8, 2023 and before January 7, 2024, the company will receive no refund but will receive credit for the next year minus a \$250 administrative fee. No refunds will be made or cancellations accepted after January 7, 2024.

# AAPM Corporate Engagement and Exhibiting Opportunity Registration Form

## CORPORATE ENGAGEMENT/EXHIBITOR CONTACT INFORMATION

Organization: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Telephone: \_\_\_\_\_ Email: \_\_\_\_\_

### Corporate Engagement/Exhibitor Option

\_\_\_\_\_ **Sponsor-Plus - \$40,000 (Includes 10 Badges)**

1: Name: \_\_\_\_\_ Email: \_\_\_\_\_

2: Name: \_\_\_\_\_ Email: \_\_\_\_\_

3: Name: \_\_\_\_\_ Email: \_\_\_\_\_

4: Name: \_\_\_\_\_ Email: \_\_\_\_\_

5: Name: \_\_\_\_\_ Email: \_\_\_\_\_

6: Name: \_\_\_\_\_ Email: \_\_\_\_\_

7: Name: \_\_\_\_\_ Email: \_\_\_\_\_

8: Name: \_\_\_\_\_ Email: \_\_\_\_\_

9: Name: \_\_\_\_\_ Email: \_\_\_\_\_

10: Name: \_\_\_\_\_ Email: \_\_\_\_\_

\_\_\_\_\_ **Sponsor - \$30,000 (Includes 6 Badges)**

1: Name: \_\_\_\_\_ Email: \_\_\_\_\_

2: Name: \_\_\_\_\_ Email: \_\_\_\_\_

3: Name: \_\_\_\_\_ Email: \_\_\_\_\_

4: Name: \_\_\_\_\_ Email: \_\_\_\_\_

5: Name: \_\_\_\_\_ Email: \_\_\_\_\_

6: Name: \_\_\_\_\_ Email: \_\_\_\_\_

\_\_\_\_\_ **Supporter - \$15,000 (Includes 3 Badges)**

1: Name: \_\_\_\_\_ Email: \_\_\_\_\_

2: Name: \_\_\_\_\_ Email: \_\_\_\_\_

3: Name: \_\_\_\_\_ Email: \_\_\_\_\_

\_\_\_\_\_ **Exhibitor - \$4,000 (Includes 2 Badges)**

1: Name: \_\_\_\_\_ Email: \_\_\_\_\_

2: Name: \_\_\_\_\_ Email: \_\_\_\_\_

# AAPM Corporate Engagement and Exhibiting Opportunity Registration Form

\_\_\_\_\_ **Lab Station - \$6,000**

## Printed Program Guide Advertisement

\_\_\_\_\_ Full Page - \$1,000      \_\_\_\_\_ Inside Front Cover - \$3,000      \_\_\_\_\_ Back Cover - \$3,000

\_\_\_\_\_ Onside Digital Advertisement - \$1,500

\_\_\_\_\_ Push Notifications through the Conference App - \$1,000

\_\_\_\_\_ Conference Key Cards - \$3,000

\_\_\_\_\_ Conference Bag with Sponsor Logo - \$3,000

\_\_\_\_\_ Host a Product Theater - \$2,500

\_\_\_\_\_ Cocktails or Coffee Enhanced Break at booth

## Suite/Conference Rooms

\_\_\_\_\_ 1/2 day - \$2,500      \_\_\_\_\_ 1 day - \$5,000

\_\_\_\_\_ Fun Event Sponsor - \$1,000

\_\_\_\_\_ Fellows & Residents Reception Program Sponsor - \$2,500

\_\_\_\_\_ APP Program Sponsor - \$2,500

## Table Selection (subject to payment and availability) See floor plan on next page

\_\_\_\_\_ 1st Choice

\_\_\_\_\_ 2nd Choice

\_\_\_\_\_ 3rd Choice

## Payment Information

### Total:

\_\_\_\_\_ **Check (U.S. funds drawn on a U.S. Bank payable to AAPM)**

\_\_\_\_\_ **ACH, AAPM will provide account information upon request**

\_\_\_\_\_ **Email Invoice**

\_\_\_\_\_ **Pay Securely Online**

\_\_\_\_\_ **Credit Card**

Card Number \_\_\_\_\_ Exp. \_\_\_\_\_ CVV \_\_\_\_\_ Zip \_\_\_\_\_

Cardholder Name \_\_\_\_\_

This application is a contract between our sponsoring company and AAPM for the purpose of the 40th Annual conference. By signing this contract, our company agrees to follow all of the rules and regulations as outlined in this prospectus. **Payment is welcome at any time but is due in full by January 1, 2024.** For payments over \$5,000, ACH payment information is preferred. AAPM will provide account information upon request.

This application documents: Agreement, Consideration and Reliance and fulfills the requirements of a standard contract.

## Signature \_\_\_\_\_

### Return the completed form to:

AAPM | 4380-B Montgomery Road #1025, Ellicott City, MD 20143 or

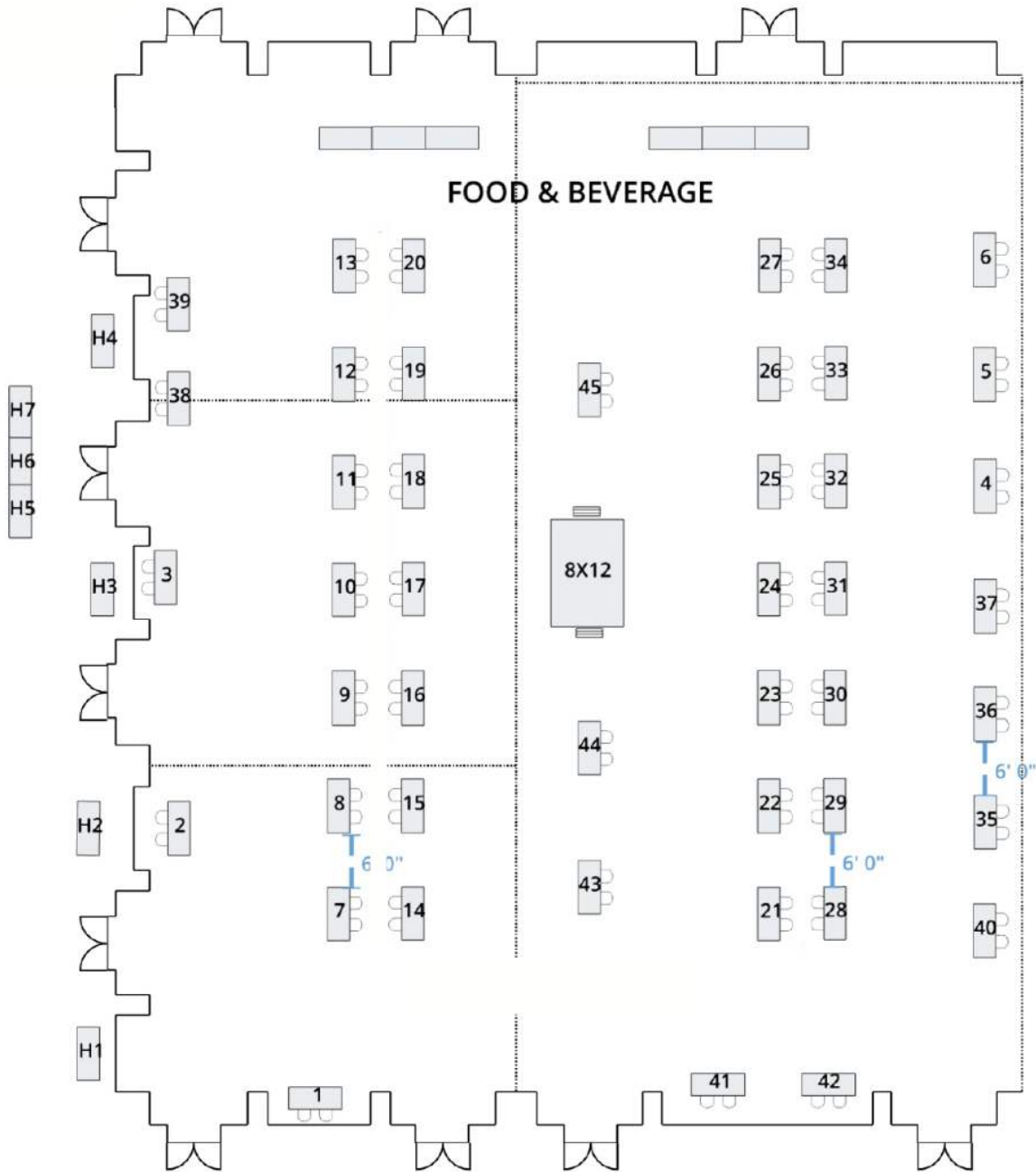
Fax credit card registration to (407)749-0714 or

Email to Jeremy Mattila, jeremy.mattila.scora@gmail.com

Questions? Contact Jeremy Mattila, jeremy.mattila.scora@gmail.com



# Floor Plan



# AAPM2024

[www.painmed.org](http://www.painmed.org)

